



INNOVATION IS OUR PASSION

Securecell is the trusted partner for biopharma, enabling them to bring new therapies to patients in a safe, efficient, and economical way. We innovate ground-breaking measuring and control engineering technologies to radically improve bioprocessing, medical treatment, and patient health. For more than 25 years, we have been delivering innovative solutions in bioprocess control for biotech, pharma, and academia. This expertise and experience provided the fundament for the technology transfer into the MedTech space and the development of Seraccess, a truly disruptive diabetes therapy.

Continuing steadily on our sustainable innovation path and growth journey, we are looking for a

KEY ACCOUNT MANAGER BENELUX & SCANDINAVIA

for our Biotech Operations

You are part of our Key Account Management Team and accountable for the Region Benelux & Scandinavia. In this role, you develop, oversee, and maintain relationships between Securecell and its high-priority clients to form long-term, mutually beneficial partnerships with a positive impact on Securecell's image, and reputation in the market while maximizing revenues by delivering continuous and sustainable growth.

YOUR PROFILE

- You have a degree in biotechnology, life sciences or similar plus a minimum of two years' experience in a field-based role in highly competitive markets within the life science industry
- You are a real hunter, possess strong business acumen, are resilient and target driven
- You have a proven track record of taking on accountability for the development and successful execution of regional strategic Key Account Management plans
- You are outstandingly capable to communicate and interact at all levels of customer management and within our internal organization
- You are proficient in the relevant languages for the region (**English and Dutch are a must**, proficiency in other relevant languages for the region are a plus) and you are , **domiciled within the defined territory** (ideally in the Netherlands) and are willing to travel within the defined region, including the flexibility to international travels
- A valid work permit

OUR OFFER

Securecell offers a highly diverse international working environment and the opportunity to collaborate with highly skilled individuals from various disciplines. Partnership and interdisciplinary collaboration are at the core of our company, our research activities, and the commercialization of our marketed products. We nurture true innovation and creative thinking to advance our research projects as well as to continuously improve our marketed products. At Securecell, you will discover a challenging job, inspiring colleagues, and a true purpose. We are looking forward to hearing from you!

Please submit your detailed curriculum vitae to hr@securecell.ch

JOB LOCATION

This position is based in Securecell's subsidiary in the Netherlands; however Securecell AG headquarters are in Urdorf (Zurich), Switzerland.